



## COMPANY PROFILE

### **MTR SHIPPING - TOTAL LOGISTIC SERVICES INTEGRATOR**

**MTR Shipping Agencies Pvt. Ltd.** is a Logistics company established in the business hub of Pakistan, Karachi City. Our mission is to be an active part of the positive and fastest growing economy in the world. **MTR** believes in a win-win philosophy. We focus on providing you with a **one stop solution** keeping in mind two of the most important constraints involved in any business "time & money" and "without compromising on confidentiality and security". We provide tailor-made, cost effective and reliable door to door international transport solutions by Sea, Air and Land to meet all your requirements and with personalized attention.

International Freighting from Airfreight to Sea Freight shipping, overland transport, door to door delivery and customer clearance, we will arrange and cater for all your transport needs. No job is too difficult for us. We will take care of everything so that you can sit back and relax.

Our team of experience staff can handle not only your conventional Freight which are transported via all the modes of transportation but can also handle Project cargoes, Exhibitions, Live Rock Concerts & Shows, Special Events, Personal Effects shipments, Heavy & Oversized or Abnormal dimensions cargo, Customs Clearance and the list continues.

**MTR Shipping Agencies Pvt. Ltd.** develops comprehensive freight forwarding, project logistics and relocation service plans tailored to meet specific requirements of customers. This is accomplished by learning customers' exact objectives with regards to their internal and external requirements, thus ensuring that **MTR Shipping Agencies Pvt. Ltd.** will provide quality services more consistently than any other service provider in the market.

**MTR Shipping Agencies Pvt. Ltd.** employs a team of professionals that follows up and follows through on each and every transaction we manage. With our Global Service Network, we aim to be the most reliable Freight Forwarding, Removal and Relocation and Project Logistics Management Company in the market with an inspired, people-driven and dedicated approach to serving our valued customers.

While we are proficient in offering worldwide moving, freight forwarding, project logistics and related services, we are not to be satisfied with only that: we also strive to be committed advisors to our customers and associates at all times.

**Strategic Background Information About MTR Shipping  
Pakistan**

**Muhammad Tufail Rana (CEO)**

**Company Name: MTR Shipping Agencies Pvt. Ltd.**

**Location(s):**

Head office	- Karachi, Pakistan
Branch offices	- Lahore and Faisalabad
Overseas Offices	- Kuala Lumpur, Malaysia - Bangkok, Thailand

**Membership:**

PIFFA  
FIATA  
WCA

**Number of employees : 10**

**Property and facility specification for Karachi**

Our main operational warehousing is located in Karachi.

## **SERVICE PROFILE :**

### **Our Main Services**

- Air Freight (Inclusive of Full and Part Charters)
- Sea Freight (Inclusive of Break-Bulk, Ro-Ro, Reefer, Landing Crafts and Tug & Barges)
- Land Freight (Within Pakistan)
- Consolidation
- Customs Clearance
- Packing / Lashing
- Packing & Moving (Domestic & International)
- DG Shipments
- Warehousing
- Loading and Off Loading (inclusive of providing Casual Labors, Cranage, Forklift etc)
- Project Shipments (Inclusive of Live Concerts – Trade Exhibitions – Events – OOG & Abnormal Shipments)
- Special Equipment Handling Provide Open Top, Flat Bed, Flat Rack Containers
- AOG Shipments – A special professional team has been set to handle these shipments round the clock to deliver services)

## Air Freight

### **(Inbound & Out bound shipments)**

We offer air cargo services for both Domestic & International freights and assurance of Fast Transit Time with lowest freight rates and confirm space allocation.

(DG. NON DG, Perishable, Valuable, Live Animals etc.)



We provide both domestic and international air freight cargo delivery, with a clear statement outlining the transit duration and tracking service for your convenience. Whether there is a need for a consolidated or direct air service, our experts are capable of transporting your goods to or from almost any point. Due to an ever-increasing demand for shorter transit times internationally, we utilize premium carriers and established routes. Many different options are available for our most competitive and reliable air freight forwarding service. Air freight shipments normally go on the next available flight to the specific destination. We provide comprehensive air cargo support, including a cargo tracking service, so that customers can track their shipments and obtain real-time information regarding their freight anytime and anywhere in the world.

#### **Export :**

- Pick up
- Consolidation
- Documentation processing
- Custom Clearance
- Air port Handling
- Track & Trace
- DAP and DDP Services

#### **Import:**

- Ex-works
- Consolidation
- Pre-Alerts
- Documentation & processing.
- Smooth Air port handling
- Clearance and door delivery
- DAP and DDP Services



#### a. Warehousing, stock control and assembly.

Our extensive warehousing complex houses a number of specialist activities. We offer services based on Value Added Services (VAS), which include warehousing; computerised stock and inventory control; order picking; packing; assembly of components; order control and communication between supplier and consignees.

#### b. Design, management and control of logistical functions for other companies. We set up and provide manpower systems to move goods within factories as well as between factories and warehouses. A project group would analyse your requirements and make proposals for the most suitable means of handling your products. Provision of dedicated warehousing either on a turnkey basis or use of existing facilities can also be arranged.

## SEA Freight



- **FCL, LCL, Open top, One Door Open, Reefer, Flat Rack**
- **Overweight and Oversize Shipment**
- **Bulk & Break Bulk**
- **RO/RO**
- **Full and partial Chartering**
- **Positive and proactive relationship with all major carriers.**

### **Export:**

- Booking to Processing
- Pick & Pack Services
- Smooth Handling
- FCL contract
- Buyers and LCL consolidation
- FMC licensed & Insured Bill of Lading

### **Import:**

- Ex-works
- Consolidation
- Pre-Alerts
- Documentation and processing
- Smooth handling
- Clearance and delivery

## LAND Freight



**Our Road/Rail transport network covers the whole of Pakistan.**

We offer comprehensive door to door services. from parcels to full loads, whether exclusively by road or as combined transport. BACK LAND TRANSPORTATION

We always offer you the optimal solution around your land freight. Our specialists will gladly assist you with their experience and creativity. With passion, always to find the most efficient way and to always assure you by modern fleet management and continuous shipment tracking that everything is under control.

## CUSTOM CLEARANCE



(For all Sea Ports, Dry Ports and Air Ports of **Pakistan**) Our professional customs brokerage staff possesses thorough knowledge and strong understanding of customs regulations, tariff and documentations.

We organize a wide range of customs related services; Export & Import Clearance Arrangement of Export and Import License Pakistan and Afghanistan customs Vendor's and Vendee's Documentation and Compliance E-filing Fast Track clearance Technical evaluation and Legal advice.



## NVOCC Export / Import



Fully bonded and licensed Non Vessel Operator Common Carrier (NVOCC). MTR Shipping Agencies Pvt. Ltd. provides freight for all ocean carriers on a Global Scales. We provide services to importers and exporters worldwide with our complete logistics service solution.

**MTR**, has good slot arrangement with all major reputed feeder operators for safe, efficient and timely transport of our equipments.

We have contractual freight agreements with a substantial number of major carriers which allow us to offer competitive freight rates on both import and export cargo for full (FCL) and part (LCL) less than container load.

## AFGHAN TRADE TRANSIT



We are the leading transporter of **Afghan transit trade**, from all over the world via Pakistan to destinations all over Afghanistan.

We are also known for our reliability and competitiveness, in the cross-country transportation of general cargo and multi modal transportation.

We offer a hassle free one window operation for your goods in transit to Afghanistan via Pakistan. We offer the following services:

- Transportation Dry & Reefer Containers.
- Customs formalities at all Karachi / Pakistani Ports and Border Posts.
- Complete Logistic Programs (Warehousing, Documentation, Handling).
- Special transportation of heavy weight, over-sized cargoes.
- Contract-Logistic procurement.
- Real time status reporting.





## CARGO INSURANCE



Because we do not live in a perfect world and anything can happen, in a forever changing world map with meteorological conditions being unpredictable these days, insurance can be an option to be considered for valuable cargoes. Should you require us to do so we can quote insurance for your shipment accordingly?

---

---

## PACKING & UNPACKING



**Packing/Unpacking**, Need to store your shipment? Whether it is open ambient temperature controlled, customs bonded or non customs bonded, **MTR** staff can take care of your every requirement for storage. Want us to take care of packing/unpacking? Let us know and we are there to assist through our very professional team. From household to industrial packing, power cranes, to preparing industrial machinery for shipping into cranes or break-bulk, MTR is the right choice.

Because we do not live in a perfect world and anything can happen, in a forever changing world map with meteorological conditions being unpredictable these days, insurance can be an option to be considered for valuable cargoes. Should you require us to do so we can quote insurance for your shipment accordingly?

## WAREHOUSING & DISTRIBUTION



**MTR Shipping Agencies Pvt. Ltd.** is well experienced to provide bonded and non-bonded warehouse services in Karachi with distribution facility to all over Pakistan.

Manufacturers, and their retail customers, are still sitting on the fence, waiting to determine if all the talk about Omni-channel distribution is just a fad or if it's something they need to get serious about. The consumer goods sector in particular is curiously slow to react, even though these are the companies most directly impacted by the rising consumer demand for same-day delivery, which requires a much more flexible and responsive supply chain.

**MTR Shipping Agencies Pvt. Ltd.** is working as a custodian or mediator for international suppliers in Pakistan to assure immediate delivery after all negotiation between supplier and buyer.

MTR Shipping Agencies Pvt. Ltd. is also providing consolidation services through bonded and non-bonded warehouses, to reputable international buyers.

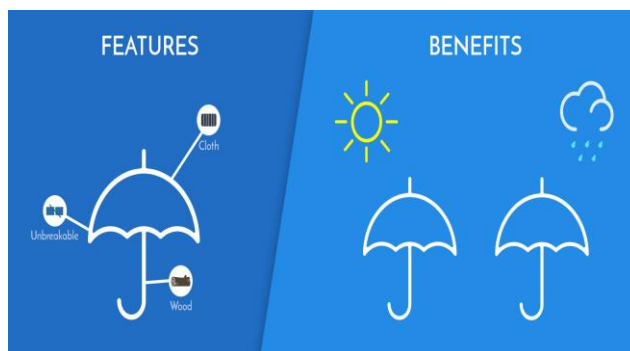
### **Our wide range of warehousing and distribution services including:**

- Container Divining and Loading
- Vehicle Loading and Securing
- Sticking of Shipping marks
- Order picking
- Repacking and Distribution
- Consolidation
- Inventory management
- Purchase Order Management
- Pre-Sales and After Sales Service

## **Features and benefits of MTR Shipping Distribution**

The summary highlights the most important considerations that will help you realise distribution policies to suit your company. Linking the distribution to a warehousing or sorting and buffer stock facility will undoubtedly increase effectiveness of your operation.

By using MTR Shipping services you will enjoy:



### **Control**

- security for you the seller, with MTR Shipping acting on your behalf
- control of your cargo at all stages.
- one point of contact for the whole of Europe, either electronically, written or verbal.
- financial control over COD shipments
- no need to have stock stored at several locations throughout Europe
- exact status of inventory on a daily basis

### **Timing**

- short delivery times from the time of order to time of arrival at destination
- timetable services allow regular deliveries, and on fixed days if required
- express shipments by road or air throughout Europe
- size of the shipments pose no problem - from a parcel through to a full load can be handled by MTR Shipping.

### **Flexibility**

- movement of cargo to suit demand
- bonded and unbonded warehousing to offer possibilities for full product range to be stored according to need.
- prepayment of duties on bonded goods to avoid delays in clearance when cargo is urgently required.
- greater product variety and availability by warehousing in an EDC.

## WHY MTR SHIPPING ?

MTR Shipping agencies Pvt Ltd, established in 2018 in Pakistan with its corporate philosophy of creating value for customers has tailored its operations towards delivering "Total Customer Satisfaction" by offering an extensive range of Project cargo management to provide a comprehensive range of Exim oriented services to any corner of the world under one roof.



We treasure advice that we receive we take feedback very seriously and are always prompt to look into them. We are only as good as our customers make us out to be, thus our team has learned to be flexible in meeting the myriad needs of our clients.

Thus assuring them that, "**YOUR CARGO IS SAFE IN OUR HANDS**".

The Board of Directors have an experience of a decade in the shipping Industry and their vast knowledge of this business led them to create a company with a difference.

We ensure that we personally attend to the specific requirements of our valuable clientele right from the beginning of the cargo movement, thus giving all round importance to quality of service and cost effectiveness.

MTR has set its own platform in developing Multimodal Transport Operations (MTO), freight booking, NVOCC operations (a fleet of special equipment's), Bulk Chartering and has carved a niche for itself as the market leader in handling Project Cargoes.

We are keen on quality service and at the same time maintain strong relationship with our clients and agents worldwide. As it is rightly said – Excellence – the status of perfection. The hallmark of success. It takes just one minute of mismanagement to lose the glimmer of excellence, but decades of perseverance to regain it.

For years we at MTR Shipping have known this difference and have striven to become one of Pakistan's leading Exim Logistics Organization.

Opportunities, Challenges and Potential growth prospects have enabled us to diversify and widen our scope of activities to new sectors. The sectors served with its owned special equipment's are: Indian Sub-Continent, Far East Asia, South East Asia, Gulf, Upper Gulf, Middle East, Red Sea, Whole of Africa & Europe.

Along with our service developing, MTR has been allowing for a great degree of flexibility in your own business through our WIN-WIN POLICY with 24/7 availability.

- Young, Energetic and Experienced Team.
- One window operation.
- Strong Relationship with air lines and shipping lines.
- Dedicated Pricing and customer service Team.
- Dedicated Trade Managers for continuous development.
- Regular Buyer Consolidation

AEB

---

## CONTACT US

Suite # 602, 6th Floor, Land Mark Plaza, off. I.I.Chundrigar Road, Karachi - Pakistan  
+92 21 32620041  
info@mtrshipping.com  
www.mtrshipping.com